"There are some things that only governments can do, such as negotiating binding agreements. But there are some things that only citizens outside government can do, such as changing human relationships."

Dr. Harold Saunders,
Former Assistant Secretary of State,
Negotiator of Camp David Accords
Steps Toward Change

You

Community

Create

Cooperate

Communicate

Connect

Me
"An enemy is one whose story we have not heard."
Gene Knudsen-Hoffman

Most of life is not visible to us.

your story

(surface)

my story

Listening
Usual Communication

100% Attentive

Preparing to React

100% React

Dialogue

100% Attentive

Listening to Learn

100% Inquire
Rationale for Dialogue

Us
Higher social intelligence

Dialogue

Monologue

You

Me
Expanding Identification

Success Story

Time

All that has gone before us.

self family neighbors nation → all of life

more

All is One.
The Process of Social Change

Adoption of an Idea:
Phases of Social Change

Process of National Change

Policy

Laws & Agreements

National Consensus

National Dialogue

Local Dialogue

Principle
Arabic, Hebrew, and English versions of these Process of Change charts with Explanations in English are at

http://traubman.igc.org/changechartsall.pdf

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